



Marketing Representative

Primary Purpose of Position

Sinopec Canada is currently seeking an innovative and results-oriented individual to join our Marketing team. Reporting to the Marketing Manager, the **Marketing Representative** will be accountable for the marketing and analytics which drive performance of the short and long-term corporate portfolio strategy and proprietary markets.

Responsibilities

- Market all commodities including daily and monthly natural gas sales and gas scheduling.
- Forecast and nominate crude oil and condensate production on the Petrotrans system.
- Coordinate gas control function in Canada to ensure all proprietary natural gas production is sold to market.
- Evaluate pipeline transportation opportunities and work closely with internal stakeholders on forecasting current and new production.
- Optimize netback by minimizing sales penalties, unutilized transportation service, and operating costs for all commodities.
- Assist the Marketing Manager and other internal stakeholders in evaluating and developing short and long-term natural gas marketing strategies in line with production profile and corporate strategy.
- Conduct market analysis and identify/evaluate new market development opportunities or business development opportunities.
- Update and distribute the daily marketing report to internal stakeholders.

Position Knowledge, Skills and Experience

- Strong knowledge with the Nova/TCPL system and Alliance pipeline system.
- Knowledge of crude oil/NGL pipeline infrastructure and logistics is considered an asset.
- Expert working knowledge of Microsoft Excel and Powerpoint.
- Knowledge of the Petrotrans system is considered an asset.
- Solid understanding of downstream markets.
- Strong interpersonal, communication, and critical analysis skills, with the ability to work in a collaborative manner with diverse groups of individuals.
- Displays a high-level of integrity in all actions, complying with and promoting the company's core values, a respectful work environment, and aligning with the code of business conduct.
- Ability to work effectively, confidentially and professionally in a rapidly changing business environment.
- Results-oriented with the ability to work independently, prioritize work and multi-task effectively.

Qualifications

- Minimum of 5-7 years of experience in oil and gas marketing.
- A post-secondary degree or diploma in Business, Engineering, or equivalent.
- Ability to communicate in Mandarin (written and verbal) is considered an asset.
- Must be legally entitled to work in Canada.

Come work with us!

If you are looking for meaningful new challenges and have a solutions-oriented attitude, we want to hear from you. Join Sinopec Canada for a workplace filled with diversity, rewarding work, and opportunities to develop new skills and grow your career.

To apply, submit your resume and cover letter on the careers section of our website, www.sinopeccanada.com. Only those selected for an interview will be contacted. Thank you in advance for your interest.